



Calgary & District Dental Society

2016/2017 Lecture Series

Metropolitan Centre

333 4th Ave SW, Calgary, AB

Friday January 13, 2017

Registration starts at 7:45am Seminar time 8:30am– 4:00pm

Set Your Practice on Fire

Dr. Roger Levin

In the new dental economy, clinical excellence alone will not guarantee success. To thrive, you need to learn new skills—real-world business skills, adapted for dental practices by Dr. Roger P. Levin.

In this inspiring, energizing seminar, Dr. Levin gives practical guidance on how to manage, market and lead your practice to the next level. Learn proven systems for bringing in more new patients, streamlining office operations, increasing per-patient production, upgrading customer service and maximizing profitability... all without working harder or longer.

If your practice is flat, declining... or simply not growing fast enough to meet your objectives... discover how to accelerate growth with powerful information on:

- Strategies to increase practice production ASAP
- The future of dental practice and how to prepare
- The most important key targets that lead to growth
- Identifying the nine key areas of expertise that will grow any practice
- Implementing step-by-step systems to improve team-building and practice performance
- How to collect 99% of all production
- How to decrease no-shows to less than 1%

No one is better qualified than Dr. Levin to show you exactly how to reinvent your practice as a professionally satisfying, low- stress, high-profit dental business. This seminar is your opportunity to learn breakthrough practice-building concepts directly from dentistry's acknowledged expert in increasing production.



Tickets Limited:

500 tickets for Members

160 tickets for Staff

President

Cheryl Graas
T: 4032551991

Past President

Farida Saheer
T: 4032788000

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T: 4037275307

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Sponsorship

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T: 4032443339

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Shannon Davis
T:4034578400

Dana Van Elslande
T: 4032783232

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Website: www.cdds.ca

MEMBER'S NOTICES

(Notices are No Charge to CDDS Members, but there is a 2 month max. limit per Ad.)

P/T associate required for SW Calgary dental office. Modern, high tech office with great staff. Position will eventually lead to full time. Please email CV and cover letter to gmajella87@gmail.com.

Calgary Dental Practice for Sale: Beautifully renovated, ultra modern practice for sale. 5 ops and over 1400 sq. ft. Please contact ddsalberta6@gmail.com for details.

BRITISH COLUMBIA - East Kootenay Valley: Wanted: associate who is interested in living and working in the most beautiful valley in Western Canada, the East Kootenay Valley. Short drive to Montana, Idaho and Washington States. Less than 4 hours to Calgary. Fabulous outdoor activities of all descriptions; houseboats, skiing, and on and on. Should have at least 2-3 years of working experience in all aspects of dentistry and needs to be an easy-going individual with a sense of humour and great outlook on life. Please respond to: jwnesbitt@shaw.ca.

Associate with own patients, seeks Calgary practice 1 day/wk. Only treat sleep apnea patients, no general dental work. Need fairly central location, iTero, digital charting, pan
Dr. Dave Merrell
C 403.465.0502
E
drmerrell@merrrellclinic.com

Calgary general dental practice for sale. 5 operatories, fully digital and chartless. Private sale. Serious enquiries only to ddsalberta6@gmail.com

Full Time Associate Required

We are now accepting resumes for a full time Associate position for Wednesday to Saturday.

Our busy south Calgary, assignment clinic, currently provides all aspects of family and general

dentistry including general and advanced cosmetic dentistry, "Invisalign", digital x-rays and

Velscope to name a few of our services and all are supported by a highly skilled and happy

team. We also offer reserved patient parking for our 6 days a week clinic which includes 1

evening. Invisalign training preferred. This is a Dentrix office. Only Dentists with a minimum of

3 years experience will be considered. Please forward your cover letter and resume including

references to airlies@shaw.ca.

MEMBER'S NOTICES

(Notices are No Charge to CDDS Members, but there is a 2 month max. limit per Ad.)



Twenty years of medical
and dental office experience

SAME DAY FREE QUOTES

403-612-2135

NO CONTRACTS

kathy@certifiedofficecleaners.com
certifiedofficecleaners.com



kathy@certiedofficecleaners.com

Siemens Orthopan 10 in very good condition; not heavily used. I am offering this machine for free if arrange pick-up and transport. Contact shwalukk@telus.net

Part time Associate Dentist is required for an established, modern, and progressive centrally located dental office in Calgary. This position will commence with 2 days per week with opportunity to expand to full time. This is a well-managed practice with a long term experienced dental team committed to providing quality treatment and service excellence. Successful candidates will be competent in all areas of general dentistry and have 5 plus years of experience. All applications will be held in the strictest confidence. Please email resumes to heatherm@dencorp.com. Successful applicants will be contacted immediately. Thank you in advance for your interest.

For Sale:

Sirona C8 dental chair, includes light, assistant's package, delivery system, dentist's stool and assistant's chair. In very good condition. Asking \$5500.00 Call 403-803-6970, or email lmallett6@gmail.com.

Associate required for busy NE mall based dental clinic. 3 to 4 days per week, friendly atmosphere, experienced staff. Some evening and Sat hours required. Please email resume to calgarydentaloffice@shaw.ca

A well established south Calgary solo practice is seeking an Associate Dentist to join a team of dental professionals providing quality treatment, care and service. The practice is committed to providing patients with high standards of comprehensive dental and health care and offers an Associate Dentist a busy schedule on either Mondays and Tuesdays or Wednesdays and Thursdays. A well-managed, supportive and positive dental work environment results in minimizing stress and maximizing the enjoyment of practicing for the entire dental team. Applicants who have a range of clinical skills, strong communication skills and a minimum of 8 years experience delivering a range of dental treatment will be given preference. All applications will be held in the strictest confidence. Please email resumes to heatherm@dencorp.com. Successful applicants will be contacted immediately. Thank you in advance for your interest in our practice.

— NOTICES and EVENTS—

ATTENTION ALL CURLERS - NEW and BEGINNERS

Calgary is proud to be the host city for the 2017 Western Canada Dental Society Bonspiel (15 - 18 March, 2017). Now is the time to LEARN TO CURL, SAFELY, TO AN ABOVE AVERAGE LEVEL, IN LESS THAN 90 MINUTES. Complimentary lessons are still available to ensure you look and perform like a curler in time to join our Calgary District Dental League which just started in October, or to participate in the Bonspiel. I still guarantee you will be "Tournament Ready" by March 2017. Call Dr. Neville Headley for this opportunity of a lifetime, at 403-880-3138. If your heart is beating, then you can learn to curl!



Deadline for February Newsletter submissions is 12pm Monday, January 23, 2017

PAID ADVERTISEMENTS

CHARGES: 1/4 Page \$500 1/2 Page \$1000 Full Page \$2000

Pacific Dental Conference

March 9-11, 2017

Join us in Vancouver, BC

*Inspiring program
Fantastic networking
Unforgettable location!*

- ▲ Three days of varied and contemporary continuing education sessions
- ▲ Over 130 speakers and 150 open sessions and hands-on courses to choose from, as well as the Live Dentistry Stage in the Exhibit Hall
- ▲ Over 300 exhibiting companies in the spacious PDC Exhibit Hall
- ▲ Fantastic shopping, beautiful seawall access within blocks of your hotel, and great spring skiing, golfing and cycling



Online registration begins October 15th, 2016 at...
www.pdconf.com

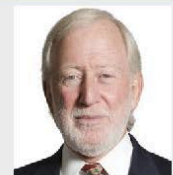
Featured Speakers



Harold Crossley
Pharmacology



Kristy Menage Bemie
Dental Hygiene



Stanley F. Malamed
Anaesthesia



Steve Gilliland
Communications



Anthony (Rick) Cardoza
Laser Dentistry / Forensics



Lee Ann Brady
Restorative

Damon Adams
John Alonge
Cathia Bergeron
Rosemary Bray
David Clark
Carla Cohn
John Cranham

Karen Davis
Nancy Dewhirst
Larry Gaum
Jim Grisdale
Manor Haas
Van Haywood
Douglas Lambert

Dale Miles
Brian Novy
Darin O'Bryan
Laurie St. Pierre
John Svirsky
Michael Wiseman
Ron Zokol

Please see our website for the most up-to-date speaker roster

HENRY SCHEIN

PRACTICE SCORECARD:

MEASURE UP IN THE "NEW NORMAL"

with **Lisa Philp, RDH** (Transitions Group North America)

The "new normal" has been driven by the changing landscape of dentistry: economic downturn, the increased number of dental providers, existing practitioners working longer, corporatization, public sophistication and urban centre saturation.

Now is not the time to be complacent, because the way we built practices in the past will not necessarily work today. It is essential for a practice to assess their operation using key metrics to measure against tried and true benchmarks of success.

Awareness is the first step.

This program will guide you through the areas to measure, including the health of the team, patient and business. You will be armed with the knowledge you need to create a plan that ensures the future is better and growth is happening.

**Friday
November 25th
2016**

9am to 1pm

Henry Schein

138-4303 26 Street NE
Calgary, AB

4 CE
Hours
awarded

RSVP: Priscilla Kanyo at 1-800-668-5558 ext 5606 or priscilla.kanyo@henryschein.ca

PAID ADVERTISEMENTS

CHARGES: 1/4 Page \$500 1/2 Page \$1000 Full Page \$2000

**We Gaurantee the sale of
your practice or an arranged
sale within 120 days some
conditions apply**

*Precision Dental
Enterprises*

Ivor Lewis
or
Rebecca Secord

PH:(403) 803-5036
or email
precisiondentalexterprises@gmail.com

**The Dental Wellness Group in Calgary is looking for Part
Time and Full Time Dental Associates.**

**We are located in the South of Calgary . If you have
experience that is an asset.**

**We do accept new grads and offer a great mentor
program.**

**Please forward on your Resume/CV to
dwgmanagement@gmail.com**

